

JOB SUMMARY

Are you passionate about selling, achieving sales results, and delivering outstanding customer service? Do you have an interest in Photography, Videography, and imaging?

Are you an enthusiastic driven sales person looking for your chance to enter into the world of Photography sales, talk with likeminded photography enthusiasts on a daily basis, help guide customers into the right equipment and services to fulfil their imaging journey – or that special holiday – or that imaging masterpiece they are searching for – or help someone get started with the right equipment.....do you love, live and breathe sales and enjoy your photography? If so, this is the role for you.

Digital Camera Warehouse is recruiting passionate salespeople that have an interest in Photographic sales. We have been fortunate to be serving the Australian public for more than 20years within the photography industry. We pride ourselves on creating the best experiences for our customers and creating forever relationships. Our business operates a warehouse, retail store, and call centre. The role is full-time within the sales team, being a salesperson selling in-store as well as the call centre. The store and call centre are open 6 days a week Mon-Sat. The role will rotate between the two.

Above award rate is offered as well as bonuses for the right applicant.

REQUIREMENTS

- Minimum of 2 Years, retail sales experience – selling technical products (preferably electronics)
- Proven sales record (retail, call-centre, or wholesale – or all three)
- Ability to add-on sell, products and services
- Photographic printing, fine art printing ability is favourably looked on.
- Phone sales experience
- A desire to achieve results and targets
- A team player
- Excellent communication skills, verbal and written
- Ability to problem solve
- A can-do attitude
- Someone with a desire to grow and become an integral part of a great team
- Someone willing to go over and above – daily.
- Someone wanting to make a difference and have fun.
- Someone willing to grow an even better culture.

Please send your resume and cover letter through to us at info@digitalcamerawarehouse.com.au